

## BIG C SUPERCENTER PUBLIC COMPANY LIMITED

ACTIVE BUSINESS

**Address:** 6th Floor, 97/11 Ratchadamri Road, Lumpini, PATHUM WAN, 10330 Bangkok Thailand  
**Telephone(s):** (+66) 2 6550666  
**Facsimile(s):** (+66) 2 6555801  
**D-U-N-S Number:** 65-972-4967  
**Official Name** BIG C SUPERCENTER PUBLIC COMPANY LIMITED

### IDENTIFICATION & SUMMARY

#### IDENTIFICATION

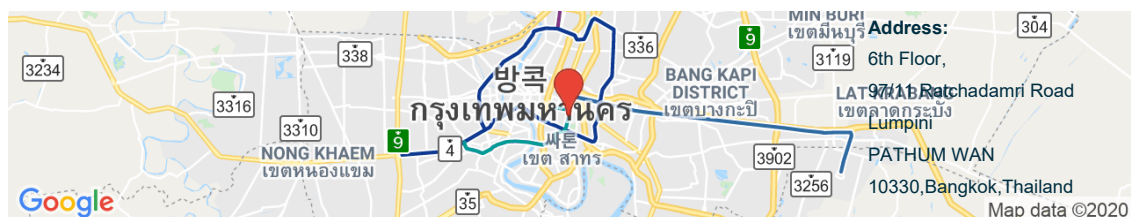
<b>D-U-N-S Number:</b>	<b>Registration No.:</b>	<b>Acronym:</b>
65-972-4967	0107536000633	BIG C
<b>Telephone(s):</b>	<b>Website:</b>	<b>Facsimile(s):</b>
(+66) 2 6550666	www.bigc.co.th	(+66) 2 6555801

#### SUMMARY

<b>Type of Business:</b>	<b>History:</b>	<b>Start:</b>
Public limited co	Clear	1975
<b>Control:</b>	<b>Paid-up Capital:</b>	<b>Line of Business:</b>
1993	THB8,250,000,000.00	Operates supermarkets
<b>SIC:</b>	<b>Employees:</b>	<b>Principal:</b>
5411-0100 5411-0102 6531-0000	27,000 Estimated (Total)	Mr Aswin Techajareonvikul Chief Executive Officer

#### CURRENCY

All monetary amounts quoted in this report are shown in Thai Baht (THB), unless otherwise stated.



## RISK EVALUATION

Risk Indicator	2
D&B Rating	5AA2
Former Rating	N4
Paydex	68
No. of Payment Record(s)	392

## FINANCIAL SUMMARY

Unit of Size	Thousands
FYE	Dec 31, 2018
Sales / Income	121,155,591
Net Worth	-1,721,876
Total Asset	100,672,211
Total Liabilities	75,454,857
Net Profit after Tax	6,262,594
Current Ratio	0.74
Quick Ratio	0.22
Profit Margin / Return on Sales	5.17%
Return on Assets	6.22%
Total Debt to Net Worth	-4,382.13%

## D&B Notice on Coronavirus Impact

The World Health Organization declared the novel coronavirus (COVID-19) a global emergency on 30 January 2020. As the human cost escalates, the economic cost is becoming ever more evident, and ever more significant. As individual businesses and various levels of government take steps to prevent the virus spreading by curtailing travel and movement of people, many companies are already seeing an impact on their business. When conducting investigation research, D&B seeks to understand and report on potential business impacts to the subject business, especially around employees and operations. We also attempt to gauge the general maturity of the risk management policies and procedures of the subject business. Findings from our business research are interleaved with the product you are receiving, with any specific findings noted in the Current Investigation section below.

For further information, please visit our [website \(https://www.dnb.com/perspectives/coronavirus-info.html\)](https://www.dnb.com/perspectives/coronavirus-info.html)

## RISK ASSESSMENT

### Risk Indicator

2

Risk Level of the Company is : good

Low Risk (1)

High Risk (4)

### D&B Rating

Financial Strength	Risk Indicator
5AA	2
Based on Capital	Good (Low Risk Expected)

### Former Rating

Financial Strength	Risk Indicator
N	4
Based on net worth	Limited (Significant Risk - Review Carefully)

### The Dun & Bradstreet Rating of 5AA2 indicates:

- A Financial Strength of Thailand Baht 1,264,000,000 (Based on Capital) and a Risk Indicator which is Good (Low Risk Expected).

## FINANCIAL STRESS SCORE

### Financial Stress Score for this business.

90

Low Risk (100)

High Risk (1)

- Raw Score is: 1424
- D&B Failure Score is: 90
- Incidence of Financial Stress-Database Average: 3.05% (305 per 10,000 cos)

<div>Relative Risk</div> <div>Low Risk</div>	<div>Risk Class</div> <div>1</div> <div>Highest Risk:6, Lowest Risk:1</div>	<div>Average Probability of Failure</div> <div>0.54%</div> <div>Highest Risk:100%, Lowest Risk:0%</div>
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Financial Stress Class	Financial Stress Percentile	Financial Stress Score	Incidence of Stress	Relative Risk
1	87 - 100	1417 - 1999	0.54%	Low Risk
2	73 - 86	1393 - 1416	0.86%	Moderate to Low Risk
3	51 - 72	1356 - 1392	1.49%	Lower than Average Risk
4	33 - 50	1325 - 1355	2.58%	Average Risk
5	16 - 32	1288 - 1324	4.62%	Higher than Average Risk
6	1 - 15	1001 - 1287	8.42%	High Risk

1. The Financial Stress Risk Class indicates that this company shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial distress.

2. The Financial Stress Percentile reflects the relative ranking of a company among all scoreable companies in the D&B database.

3. The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is specially helpful to customers using a scorecard approach to determine overall business.

4. All Financial Stress Class, Percentile, Score and Incidence statistics are based on latest analysis derived from the D&B Thailand database.

### TRADE PAYMENTS

#### D&B PAYDEX

Paydex is a 1 to 100 dollar-weighted numerical indicator of payment performance of the company as reported to D&B

#### Paydex for the Company

<div>68</div> <div>Low Risk (100) High Risk (1)</div>		<ul style="list-style-type: none"> <li>A Paydex of 68 indicates that payments to suppliers of this company are generally received 17 days beyond terms.</li> <li>The Company has a lower Paydex than its industry.</li> </ul>
Risk of Slow Payment <b>Moderate Low Risk</b>	Paydex <b>68</b>	Payment Behaviour <b>17 days beyond terms</b>

#### TRADE PAYMENT SUMMARY

Value Bands (THB)	No. of Exp	Total Value	Within Terms	1-30 Days	31-60 Days	61-90 Days	91+ Days
>10,000,000	38	1,907,149,700	88%	2%	9%	1%	0%
1,000,001 - 10,000,000	98	432,304,150	55%	36%	9%	0%	0%

100,001 - 1,000,000	126	47,535,450	44%	25%	9%	3%	19%
10,001 - 100,000	78	3,697,500	39%	33%	6%	1%	21%
1,001 - 10,000	39	214,500	25%	8%	12%	2%	53%
<1,000	13	10,600	0%	5%	0%	0%	95%
<b>TOTAL</b>	<b>392</b>	<b>2,390,911,900</b>	<b>81%</b>	<b>9%</b>	<b>9%</b>	<b>1%</b>	<b>0%</b>

Note: Above Trade Payment Experiences Summary is derived by analysis of trade payment experiences details within 24 month

## TRADE PAYMENT EXPERIENCES

Any amounts hereafter are in local currency unless otherwise stated. Amounts may be rounded to nearest figure in prescribed ranges.

Date	Paying Record	High Credit	Now Owes	Past Due	Term	Last Sale
2020-09-28	PROMPT	65,000	65,000	5,000	60	2020-09-27
2020-09-28	PROMPT/SLOW 30	3,750,000	3,750,000	750,000	45	2020-09-27
2020-09-25	SLOW 120-120	5,000	5,000	5,000	60	2020-05-27
2020-09-16	PROMPT	25,000	25,000	0	30	2020-09-15
2020-09-11	SLOW 30-30	6,300,250	6,300,250	3,300,250	30	2020-09-10
2020-09-10	SLOW 120-120	45,000	45,000	45,000	7	2020-05-12
2020-09-10	SLOW 30-120	285,000	285,000	255,000	30	2020-09-09
2020-09-10	PROMPT/SLOW 30	200,000	200,000	100,000	30	2020-09-09
2020-09-09	PROMPT/SLOW 60	290,000	290,000	90,000	60	2020-09-08
2020-09-02	SLOW 120-120	260,050	260,050	240,050	60	2020-09-01
2020-08-28	PROMPT/SLOW 30	5,000,000	5,000,000	2,000,000	30	2020-08-27
2020-08-28	PROMPT/SLOW 30	4,992,500	4,992,500	1,992,500	45	2020-08-27
2020-08-25	PROMPT	46,000	46,000	1,000	60	2020-08-24
2020-08-21	PROMPT	25,000	25,000	0	30	2020-08-20
2020-08-20	SLOW 120-120	5,000	5,000	5,000	60	2020-04-21
2020-08-19	PROMPT	73,957,500	73,957,500	0	45	2020-08-18
2020-08-06	SLOW 120-120	280,050	280,050	240,050	60	2020-08-05
2020-08-05	PROMPT/SLOW 30	120,000	120,000	20,000	60	2020-08-04
2020-08-05	PROMPT/SLOW 30	200,000	200,000	100,000	30	2020-08-04
2020-08-03	SLOW 30-30	6,112,500	6,112,500	3,112,500	30	2020-08-02
2020-08-01	SLOW 120-120	45,000	45,000	45,000	7	2020-04-02
2020-08-01	PROMPT/SLOW 120	255,000	255,000	55,000	30	2020-07-31
2020-07-30	PROMPT/SLOW 30	4,000,000	4,000,000	2,000,000	30	2020-07-29
2020-07-29	SLOW 120-120	5,000	5,000	5,000	30	2020-03-30
2020-07-29	SLOW 30-30	25,100	25,100	25,100	30	2020-06-28
2020-07-29	SLOW 120-120	18,500	18,500	18,500	30	2020-06-28

2020-07-29	SLOW 120-120	105,000	105,000	105,000	30	2020-06-28
2020-07-29	SLOW 30-120	30,000	30,000	30,000	30	2020-06-28
2020-07-29	SLOW 120-120	1,000	1,000	1,000	30	2020-03-30
2020-07-29	SLOW 60-90	28,990,000	28,990,000	28,990,000	30	2020-06-28
2020-07-29	SLOW 120-120	275,000	275,000	275,000	30	2020-06-28
2020-07-29	SLOW 120-120	7,500	7,500	7,500	30	2020-03-30
2020-07-29	SLOW 60-90	2,399,950	2,399,950	2,399,950	30	2020-06-28
2020-07-29	SLOW 30-30	20,000	20,000	20,000	30	2020-06-28
2020-07-29	PROMPT/SLOW 30	5,990,000	5,990,000	990,000	45	2020-07-28
2020-07-24	PROMPT	30,000	30,000	0	60	2020-07-23
2020-07-14	PROMPT	74,500,000	74,500,000	500,000	45	2020-07-13
2020-07-14	SLOW 120-120	5,000	5,000	5,000	60	2020-03-15
2020-07-09	SLOW 30-30	6,137,500	6,137,500	3,137,500	30	2020-07-08
2020-07-08	SLOW 30-30	42,500	42,500	27,500	30	2020-07-07
2020-07-07	SLOW 30-60	700,000	700,000	600,000	30	2020-07-06
2020-07-03	SLOW 120-120	45,000	45,000	45,000	7	2020-03-04
2020-07-03	SLOW 30-120	185,000	185,000	135,000	30	2020-07-02
2020-07-02	SLOW 120-120	262,500	262,500	222,500	60	2020-07-01
2020-06-30	SLOW 60-60	5,000	5,000	5,000	30	2020-04-30
2020-06-26	PROMPT	50,000	50,000	0	60	2020-06-25
2020-06-26	SLOW 30-30	5,000,000	5,000,000	3,000,000	30	2020-06-25
2020-06-17	SLOW 90-120	5,000	5,000	5,000	60	2020-03-18
2020-06-11	SLOW 30-30	6,303,250	6,303,250	3,303,250	30	2020-06-10
2020-06-10	PROMPT/SLOW 120	135,000	135,000	55,000	30	2020-06-09
2020-06-10	SLOW 120-120	45,000	45,000	45,000	7	2020-02-10
2020-06-08	SLOW 30-60	57,500	57,500	32,500	30	2020-06-07
2020-06-04	PROMPT/SLOW 60	1,000,000	1,000,000	500,000	30	2020-06-03
2020-06-02	SLOW 120-120	267,500	267,500	265,000	60	2020-06-01
2020-05-31	PROMPT/SLOW 30	73,000,000	73,000,000	22,000,000	45	2020-05-30
2020-05-28	PROMPT/SLOW 30	5,000,000	5,000,000	2,000,000	30	2020-05-27
2020-05-27	PROMPT/SLOW 30	2,800,000	2,800,000	800,000	45	2020-05-26
2020-05-25	PROMPT/SLOW 30	110,000	110,000	55,000	60	2020-05-24
2020-05-22	SLOW 60-60	35,000	35,000	35,000	30	2020-04-21
2020-05-15	PROMPT/SLOW 30	46,200,000	46,200,000	10,200,000	45	2020-05-14
2020-05-15	PROMPT	4,440,000	4,440,000	440,000	120	2020-05-14
2020-05-15	SLOW 60-120	5,000	5,000	5,000	60	2020-03-15
2020-05-12	SLOW 30-30	500,000	500,000	400,000	30	2020-05-11
2020-05-11	SLOW 30-30	10,983,250	10,983,250	7,983,250	30	2020-05-10
2020-05-08	PROMPT	30,000,000	30,000,000	0	30	2020-05-07
2020-05-08	SLOW 120-120	305,050	305,050	265,050	60	2020-05-07

2020-05-07	SLOW 120-120	45,000	45,000	45,000	7	2020-01-07
2020-05-07	SLOW 90-90	875,000	875,000	875,000	30	2020-03-07
2020-05-07	SLOW 60-60	290,000	290,000	270,000	30	2020-05-06
2020-04-30	SLOW 120-120	270,000	270,000	270,000	30	2020-03-30
2020-04-30	SLOW 60-90	2,199,950	2,199,950	2,199,950	30	2020-03-30
2020-04-30	SLOW 120-120	5,000	5,000	5,000	30	2019-12-31
2020-04-30	SLOW 30-120	40,000	40,000	40,000	30	2020-03-30
2020-04-30	SLOW 30-30	35,000	35,000	35,000	30	2020-03-30
2020-04-30	SLOW 60-90	28,199,000	28,199,000	28,199,000	30	2020-03-30
2020-04-30	SLOW 60-120	25,000	25,000	25,000	30	2020-03-30
2020-04-30	SLOW 120-120	250	250	250	30	2019-12-31
2020-04-30	SLOW 120-120	115,000	115,000	115,000	30	2020-03-30
2020-04-30	SLOW 30-30	30,100	30,100	30,100	30	2020-03-30
2020-04-30	SLOW 120-120	7,500	7,500	7,500	30	2019-12-31
2020-04-30	SLOW 120-120	1,000	1,000	1,000	30	2019-12-31
2020-04-27	SLOW 30-30	35,000	35,000	30,000	30	2020-04-26
2020-04-24	SLOW 120-120	45,000	45,000	45,000	7	2019-12-25
2020-04-24	SLOW 60-60	855,000	855,000	855,000	30	2020-02-23
2020-04-22	PROMPT	80,000	80,000	0	60	2020-04-21
2020-04-17	PROMPT	6,040,000	6,040,000	40,000	120	2020-04-16
2020-04-16	SLOW 30-120	5,000	5,000	5,000	60	2020-03-16
2020-04-09	PROMPT/SLOW 30	10,012,500	10,012,500	2,012,500	30	2020-04-08
2020-04-07	SLOW 30-30	270,000	270,000	250,000	30	2020-04-06
2020-04-02	SLOW 120-120	1,000	1,000	1,000	30	2019-12-03
2020-04-02	SLOW 120-120	250	250	250	30	2019-12-03
2020-04-02	SLOW 30-30	50,100	50,100	50,100	30	2020-03-02
2020-04-02	SLOW 30-30	45,000	45,000	45,000	30	2020-03-02
2020-04-02	SLOW 120-120	7,500	7,500	7,500	30	2019-12-03
2020-04-02	SLOW 120-120	300,000	300,000	300,000	30	2020-03-02
2020-04-02	SLOW 60-90	30,200,000	30,200,000	28,200,000	30	2020-04-01
2020-04-02	SLOW 120-120	17,500	17,500	17,500	30	2020-03-02
2020-04-02	SLOW 60-90	2,794,950	2,794,950	2,699,950	30	2020-04-01
2020-04-02	SLOW 120-120	135,000	135,000	135,000	30	2020-03-02
2020-04-02	SLOW 120-120	5,000	5,000	5,000	30	2019-12-03

Payment experiences reflect how bills are met in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, lost invoices, etc.

## PUBLIC RECORD INFORMATION



### LITIGATION

There is no legal suit filed against the company or any of its directors.

## BANKS



**Bank Name:** KASIKORNBANK PUBLIC COMPANY LIMITED

**Address:** Thailand

**Bank Name:** BANGKOK BANK PUBLIC COMPANY LIMITED

**Address:** Thailand

**Bank Name:** BANK OF AYUDHYA PUBLIC COMPANY LIMITED

**Address:** Thailand

**Bank Name:** KRUNG THAI BANK PUBLIC COMPANY LIMITED

**Address:** Thailand

Information in this report may not represent the full extent of subject's bank relationships.

## CURRENT INVESTIGATION



### INVESTIGATION INFORMATION

On Oct 26, 2020, -, Officer, declined financials but confirmed operations.

## HISTORY



BIG C SUPERCENTER PUBLIC COMPANY LIMITED started its operations in 1975 and was incorporated on Jul 02, 1993 as a Public limited co.

It was registered with the Ministry of Commerce (MOC) under the registration number of 0107536000633, Bangkok, Thailand.

It is also trading under the ACRONYM(S) of BIG C.

It operates supermarkets. An establishment of about 45 year(s), it has been in this line of business since the commencement of its business operations. Mr Aswin Techajareonvikul, Chief Executive Officer, currently heads the company.

### REASON FOR CHANGES IN LEGAL STRUCTURE

**Date:** Jul 02, 1993

**Change:** Conversion from a private to a public limited company

**Former Legal Structure:** Private limited co

**Former Company Name:** SK GARMENT COMPANY LIMITED

**Date first started:** Jan 30, 1975  
**Previous Registration #:** 101/2518  
**Registration # changed to:** BMJ.137

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**Date:** Jan 01, 2006  
**Change:** Reconstitution under local laws  
**Previous Registration #:** BMJ.137  
**Registration # changed to:** PRESENT NO.

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## CHANGES IN LEGAL NAME

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**Previous Name:** S.K. GARMENT PUBLIC COMPANY LIMITED  
**Change to:** Present Name  
**Date of Change:** Jun 03, 1996

## CAPITAL

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**Authorized Capital:** THB8,250,000,000.00  
**Issued Capital:** THB8,250,000,000.00  
**Paid-up Capital:** THB8,250,000,000.00  
**Ordinary Shares:** THB8,250,000,000.00 at par value 10.00

## SHAREHOLDERS AND SHAREHOLDINGS

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The following details represent the Major shareholders.

### ORDINARY SHARES

Name	Country	Shares Held	% of Shareholders
BJC SUPERCENTER COMPANY LIMITED	Thailand	824,641,836	99.957
Shirley Suk Ling Chan	United Kingdom	50,000	0.006
GOLDMAN SACHS INTERNATIONAL	United Kingdom	10,500	0.001
UBS AG HONG KONG BRANCH	Hong Kong	10,500	0.001
Yen,Yu-Lo	Taiwan R.O.C.	2,000	0.000
<b>Total of Shareholders:</b>	685		
<b>Shareholder as at:</b>	Apr 23, 2019		
<b>Shareholding at:</b>	THB8,250,000,000		
<b>This information provided by:</b>	search at local registry office		



## CHANGES IN CAPITAL

The following changes were confirmed by the local registry office.

<b>Date of Change:</b>	Nov 08, 1991
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB85,000,000.00
<b>To:</b>	THB120,000,000.00

<b>Date of Change:</b>	Jul 02, 1993
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB120,000,000.00
<b>To:</b>	THB150,000,000.00

<b>Date of Change:</b>	Jun 28, 1994
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	decreased
<b>From:</b>	THB150,000,000.00
<b>To:</b>	THB120,000,000.00

<b>Date of Change:</b>	Jun 29, 1994
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB120,000,000.00
<b>To:</b>	THB480,000,000.00

<b>Date of Change:</b>	May 19, 1995
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	decreased
<b>From:</b>	THB480,000,000.00
<b>To:</b>	THB479,237,670.00

<b>Date of Change:</b>	May 19, 1995
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB479,237,670.00
<b>To:</b>	THB798,729,470.00

<b>Date of Change:</b>	Oct 06, 1995
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB798,729,470.00
<b>To:</b>	THB1,797,141,300.00

<b>Date of Change:</b>	Sep 12, 1996
<b>Capital Type:</b>	Authorized Capital

<b>Nature of Change:</b>	increased
<b>From:</b>	THB1,797,141,300.00
<b>To:</b>	THB2,700,000,000.00

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<b>Date of Change:</b>	May 10, 1999
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB2,700,000,000.00
<b>To:</b>	THB8,000,000,000.00

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<b>Date of Change:</b>	May 02, 2000
<b>Capital Type:</b>	Authorized Capital
<b>Nature of Change:</b>	increased
<b>From:</b>	THB8,000,000,000.00
<b>To:</b>	THB8,250,000,000.00

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## STOCK EXCHANGE

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## AUTHORISED SIGNATORIES

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Any 1 of the following ( Police General Aek Angsanant or Mr. Aswin Techajareonvikul or Mrs. Sujitra Vichayasuek ) and any 1 of the following ( Mrs. Vipada Duangratana or Mr. Teera Verathamsathid ) may sign on behalf of subject with seal affixed.

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## LINKAGE

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### PARENT

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<b>Name:</b>	BJC SUPERCENTER COMPANY LIMITED
<b>DUNS:</b>	662106867
<b>Location:</b>	Thailand
<b>Holds Shares in Subject:</b>	99.957%

### AFFILIATES

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Total number of Affiliates: 1

<b>Name:</b>	SAMPHANKIJ COMPANY LIMITED
<b>DUNS:</b>	661341627
<b>Location:</b>	Thailand
<b>Subject holds shares in affiliate:</b>	25%

## SUBSIDIARIES

Total number of Subsidiaries:8.

<b>Name:</b>	CMART (THAILAND) COMPANY LIMITED
<b>DUNS:</b>	660725292
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 100% of shares in Subsidiary

<b>Name:</b>	PHITSANULOK BIG C 2015 LIMITED
<b>DUNS:</b>	671567282
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 100% of shares in Subsidiary

<b>Name:</b>	BJC C DISTRIBUTION COMPANY LIMITED
<b>DUNS:</b>	662111559
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 100% of shares in Subsidiary

<b>Name:</b>	BIG C SUPERCENTER HUAHIN COMPANY LIMITED
<b>DUNS:</b>	661743196
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 100% of shares in Subsidiary

<b>Name:</b>	C SMART SOLUTION COMPANY LIMITED
<b>DUNS:</b>	661517981
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 99.95% of shares in Subsidiary

<b>Name:</b>	C PAYMENT SOLUTION COMPANY LIMITED
<b>DUNS:</b>	661463593
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 99.5% of shares in Subsidiary

<b>Name:</b>	BIG C FAIRY LIMITED
<b>DUNS:</b>	671896110
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 96.82% of shares in Subsidiary

<b>Name:</b>	BIG C SERVICES COMPANY LIMITED
<b>DUNS:</b>	661708838
<b>Location:</b>	Thailand
<b>% of Shares Owned:</b>	Subject holds 51% of shares in Subsidiary

## BRANCHES

Subject maintains 1374 branch(es) locally.

The principal branch location(s) are as follows:

<b>D-U-N-S:</b>	660731998
<b>Address:</b>	888 Piboon Songkram Road, Bangsue, Bangsue, Bangkok 10800 Thailand
<b>Location Type:</b>	Operations office
<b>Other Details:</b>	Tel : (66) (2) (5872055-64); Fax (66) (2) (5872277)

<b>Address:</b>	1,374 Branches., Thailand
<b>Location Type:</b>	Stores

## PRINCIPALS



### CORPORATE DIRECTORS

<b>Name:</b>	Mr Aswin Techajareonvikul
<b>Nationality:</b>	Thailand

<b>Name:</b>	Mr Weerawong Chittmittrapap
<b>Nationality:</b>	Thailand

<b>Name:</b>	Mrs Vipada Duangratana
<b>Nationality:</b>	Thailand

<b>Name:</b>	Pol.Gen. Aek Angsanant
<b>Nationality:</b>	Thailand

<b>Name:</b>	Mr Pattaphong Iamsuro
<b>Nationality:</b>	Thailand

<b>Name:</b>	Mr Teera Verathamsathid
<b>Nationality:</b>	Thailand

<b>Name:</b>	Mrs Sujitra Vichayasuek
<b>Nationality:</b>	Thailand

<b>Name:</b>	Mr Tul Wongsuphasawat
<b>Nationality:</b>	Thailand

### EXECUTIVES

<b>Name:</b>	Mr Aswin Techajareonvikul
<b>Current Title:</b>	Chief Executive Officer
<b>Appointed to Present Position:</b>	2016
<b>Started with Subject:</b>	2016
<b>Related Experience Since:</b>	1991
<b>Active in daily operations:</b>	Yes

<b>Name:</b>	Mr Weerawong Chittmittrapap
<b>Current Title:</b>	Director

<b>Name:</b>	Mrs Vipada Duangratana
<b>Current Title:</b>	Director
<b>Name:</b>	Pol.Gen. Aek Angsanant
<b>Current Title:</b>	Director
<b>Name:</b>	Mr Pattaphong Iamsuro
<b>Current Title:</b>	Director
<b>Name:</b>	Mr Teera Verathamsathid
<b>Current Title:</b>	Director
<b>Name:</b>	Mrs Sujitra Vichayasuek
<b>Current Title:</b>	Director
<b>Name:</b>	Mr Tul Wongsuphasawat
<b>Current Title:</b>	Director

## OPERATIONS



### LINE OF BUSINESS

- Operates supermarkets (5411-0100)
- Operates supermarkets, greater than 100,000 square feet (hypermarket) (5411-0102)
- Engaged as real estate agents and managers (6531-0000)

### PURCHASES

#### Purchasing Territory

**Local:** 100%

#### Purchasing Terms

**Local purchase terms:** Open Account 7 to 90 days  
bank transfer

### SALES

#### Sales Territory

**Local:** 100%

#### Selling Terms

**Local Sales Terms:** Cash on Delivery  
Credit Card

## CUSTOMERS

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### Major Customers

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- Individual(s)
- Retailer(s)
- Wholesaler(s)

## EMPLOYEES

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### Employee(s) - Current

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**Total Employees:** 27,000 Estimated

Total includes managers and active directors

### Employee(s) - Previous

---

**Year:** 2017

**Total Employees:** 25,000 Estimated

Total includes managers and active directors

---

**Year:** 2016

**Total Employees:** 22,703

Total includes managers and active directors

---

**Year:** 2013

**Total Employees:** 20,000 Estimated

Total includes managers and active directors

---

**Year:** 2010

**Total Employees:** 23,000 Estimated

Total includes managers and active directors

---

**Year:** 2008

**Total Employees:** 14,000 Estimated

Total includes managers and active directors

---

**Year:** 2007

**Total Employees:** 12,000 Estimated

Total includes managers and active directors

**Year:** 2006  
**Total Employees:** 12,000 Estimated

Total includes managers and active directors

**Year:** 2005  
**Total Employees:** 11,500 Estimated

Total includes managers and active directors

## LOCATION



### CURRENT LOCATION

**Type of Occupation:** Rented  
**Location:** Commercial area  
**Premises used as:** Operations office  
Stores

### REGISTERED ADDRESS

6th Floor, 97/11 Ratchadamri Road  
Lumpini  
PATHUM WAN  
10330 Bangkok Thailand

### FORMER MAILING ADDRESS

89/36 Rajdamri Road, 7th Floor, Univest Tower, Lumpini, Pathumwan  
10330 Bangkok, Thailand

**Date Changed:** May 01, 2007

## FINANCIAL INFORMATION



### COMPARATIVES

Particulars	Fiscal Consolidated Dec 31, 2018 Thousands THB	Fiscal Consolidated Dec 31, 2017 Thousands THB	Fiscal Consolidated Dec 31, 2016 Thousands THB
Current Assets	20,319,441	17,416,815	17,321,563
Current Liabilities	27,475,059	29,075,994	34,723,403
<b>Working Capital</b>	<b>-7,155,618</b>	<b>-11,659,179</b>	<b>-17,401,840</b>

Other Tangible Assets	53,413,540	50,935,738	44,305,699
Non-Current Liabilities	47,979,798	10,971,413	8,586,505
<b>Tangible Net-Worth</b>	<b>-1,721,876</b>	<b>28,305,146</b>	<b>18,317,354</b>
Sales / Income	121,155,591	114,639,135	117,340,854
Profit (Loss) After Tax	6,262,594	6,322,614	6,372,127
Inventory	12,452,761	11,211,867	12,131,152
Cash & Bank	4,306,908	3,237,235	2,397,533
Accounts Receivable	1,855,554	2,925,915	414,713
Fixed Assets	34,159,635	27,730,274	26,634,071
Accounts Payable	26,749,253	22,595,437	20,469,647
Intangibles	26,939,230	26,945,410	32,018,021

## PROFIT & LOSS

Particulars	Fiscal Consolidated Dec 31, 2016 12 Month(s) Thousands THB	Fiscal Consolidated Dec 31, 2017 12 Month(s) Thousands THB	Fiscal Consolidated Dec 31, 2018 12 Month(s) Thousands THB
<b>Sales / Income</b>	<b>117,340,854</b>	<b>114,639,135</b>	<b>121,155,591</b>
Less: Cost of Sales	-91,540,608	-86,720,571	-113,215,727
<b>Gross Profit (Loss)</b>	<b>25,800,246</b>	<b>27,918,564</b>	<b>7,939,864</b>
Total General Expenditure	-21,182,595	-23,226,596	-2,290,652
<b>Net Operating Profit (Loss) Before Taxation</b>	<b>4,617,651</b>	<b>4,691,968</b>	<b>5,649,212</b>
Other Non-Operating Income	3,577,598	3,529,264	3,874,047
Depreciation & Interest	0	0	-12,788
Total Financial Expenses	-491,494	-324,718	-2,151,265
Plus (Minus) Extraordinary Items	0	0	0
<b>Net Profit (Loss) Before Taxation</b>	<b>7,703,755</b>	<b>7,896,514</b>	<b>7,359,206</b>
Income Tax	-1,331,628	-1,573,900	-1,096,612
<b>Net Profit(Loss) after Tax</b>	<b>6,372,127</b>	<b>6,322,614</b>	<b>6,262,594</b>
Plus (Minus) Extraordinary Items	0	0	0
<b>Net Profit (Loss) After Taxation &amp; Extraordinary Items</b>	<b>6,372,127</b>	<b>6,322,614</b>	<b>6,262,594</b>

Accounts are audited by Kiatniyom Khuntisuk, CPA.4800.

## RATIOS

Particulars	Dec 31, 2018	Dec 31, 2017	Dec 31, 2016
<b>PROFITABILITY RATIOS</b>			
Profit Margin (%)	5.17	5.52	5.43
Return on Assets (%)	6.22	6.64	6.81
Return on Net Worth (%)	-363.71	22.34	34.79
<b>LIQUIDITY RATIOS</b>			



Current Ratio	0.74	0.60	0.50
Quick Ratio	0.22	0.21	0.08
<b>EFFICIENCY RATIOS</b>			
Collection Period (days)	6	9	1
Asset to Sales (%)	83.09	83.13	79.81
Sales to Inventory (times)	10	10	10
Fixed Assets to Net Worth (%)	-1,983.86	97.97	145.40
<b>INDEBTEDNESS RATIOS</b>			
Short Term Debt to Net Worth (%)	-1,595.65	102.72	189.57
Short Term Debt to Inventory (%)	220.63	259.33	286.23
Total Debt to Net Worth (%)	-4,382.13	141.49	236.44

## NEWS



### BoT sees slower recovery in 2021

Thailand's economic recovery is expected to take longer than previously anticipated, mainly due to the drastic decline in foreign tourist numbers, says the Bank of Thailand. The central bank slashed its GDP growth forecast for 2021 from 5% to 3.6% as the pandemic continues to hamper international travel. The central bank has revised down its foreign arrivals forecast for next year from the previous 16.2 million to 9 million, said Titanun Mallikamas, secretary of the Monetary Policy Committee (MPC).

The outbreak situation and the offshore impact have been more severe than expected. Several countries have been facing higher infection cases, second-wave outbreaks and longer lockdown policies, Mr Titanun said. These factors will incur an impact on foreign travellers with plans to visit Thailand. In the January-July period, foreign tourist numbers were 6.69 million, down 71% year-on-year, with spending down 70.4% from a year earlier to 332 billion baht.

Thailand, which had a record 39.8 million tourist arrivals last year, has recorded zero foreign visitors since April, when a travel ban was imposed by the government. The central bank has also lowered all economic projections for next year. Private consumption is anticipated to dip from 2.5% growth to 2%, while growth in private and public investment has been revised from 5.6% to 4.2% and from 14.1% to 11.4%, respectively.

Merchandise exports are projected to expand by 4.3%, down from 8.4%, and imports are poised for 4.4% growth, down from 7.3%. Thailand's economic is expected to shrink by 7.6%, narrowing from the 8.1% seen previously, after the second-quarter GDP contraction was less than forecast. GDP fell 12.2% from a year earlier in the second quarter, the biggest decline since the Asian financial crisis of the late 1990s. First-quarter GDP saw a 2.5% year-on-year decline as Covid-19 started to take its toll on global business activity.

Source: Bangkok Post Newspaper, Sep 24, 2020

## APPENDICES



### CUSTOMER SERVICE

Should you require any further information or have any questions, please contact D&B Thailand Customer Service Centre at +662 6573999 ext 3100.

Inquiries should **always** contain the below minimum details:

- Full Company Name
- Full Headquarters Address
- Telephone Number

- Business Identification Number
- Contact Name
- Reference
- Order Date

D&B RATING GLOSSARY

The following ratings are available for businesses in Thailand:

**D&B Rating** - The D&B® Rating in Thailand consists of 2 parts, the Financial Strength Indicator and the Risk Indicator. The Financial Strength Indicator is based on either Net Worth of a current balance sheet or Issued Capital. **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business. The table below contains the values for the D&B Rating in Thailand.

Financial Strength Indicator

Net Worth	Capital	From	To
5A	5AA	THB 1,264,000,000	And above
4A	4AA	THB 252,800,000	THB 1,263,999,999
3A	3AA	THB 37,920,000	THB 252,799,999
2A	2AA	THB 18,960,000	THB 37,919,999
1A	1AA	THB 9,480,000	THB 18,959,999
A	AA	THB 4,753,000	THB 9,479,999
B	BB	THB 2,376,000	THB 4,752,999
C	CC	THB 1,188,000	THB 2,375,999
D	DD	THB 607,000	THB 1,187,999
E	EE	THB 303,000	THB 606,999
F	FF	THB 152,000	THB 302,999
G	GG	THB 77,000	THB 151,999
H	HH	0	THB 76,999

Alternate Ratings Used

NQ	Out of Business: Business has ceased to trade
NB	New Business: Less than 24 months
O	Financial Strength is undisclosed; or Assigned to companies that do not request credit in their normal activities (Bank, Brokerages, Insurance Co., Associations, Government, etc..)
N	Negative Net Worth
FB	Foreign Branch
BR	Domestic Branch
DS	Assigned to records that require investigation before a rating can be assigned.

Risk Indicator	Condition	Credit Risk	Interpretation
1	Strong	Minimal risk	Proceed with transaction - offer extended terms if required
2	Good	Low Risk	Proceed with transaction
3	Fair	Slightly greater than average risk	Proceed with transaction but monitor closely
4	Limited	Significant level of risk	Review each case before extending credit and obtain more information. Take suitable assurances before extending credit, guarantees may be needed

-

Undetermined

Undetermined Risk

Insufficient information to  
assign a Rating

## EXPLANATION OF PAYDEX

A score of 80 denotes that payments reported to D&B have generally been made within terms. Scores over 80 indicate that payments reported to D&B have been made earlier than terms. The chart below outlines the specific 0-100 score and what it means.

D&B PAYDEX®	Payment Habit
100	Anticipate
90	Discount
80	Prompt
70	15 days beyond terms
60	22 days beyond terms
50	30 days beyond terms
40	60 days beyond terms
30	90 days beyond terms
20	120 days beyond terms
0-19	Over 120 days beyond terms
UN	Unavailable

## CONFIDENTIALITY

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