

LENTA, OOO

ACTIVE HEADQUARTERS

Tradestyle(s) Lenta, LLC

Address: d. 112 litera B, ul. Savushkina St. Petersburg, 197374, St. Petersburg, RUSSIAN FEDERATION
Telephone(s): 8800 7004111
D-U-N-S Number: 60-078-2754
Official Name: OBSHCHESTVO S OGRANICHENNOI OTVETSTVENNOSTYU "LENTA"

IDENTIFICATION & SUMMARY



IDENTIFICATION

D-U-N-S Number:

60-078-2754

Telephone(s):

8800 7004111
7855 2333999
7812 3806131

E-mail Address:

info@lenta.com

Official Name:

OBSHCHESTVO S OGRANICHENNOI
OTVETSTVENNOSTYU "LENTA"

Web Address:

www.lenta.com

Trading Style(s):

Lenta, LLC

SUMMARY

Started:

2003

Status:

Active

SIC:

54110000

Year Inc:

2003

Date:

Nov 04, 2003

Employs:

44,958

Legal Form:

Limited liability company

Local Legal Form:

Limited liability company

Local Activity Code :

47.11

Reg No:

1037832048605

Govt Gaz No:

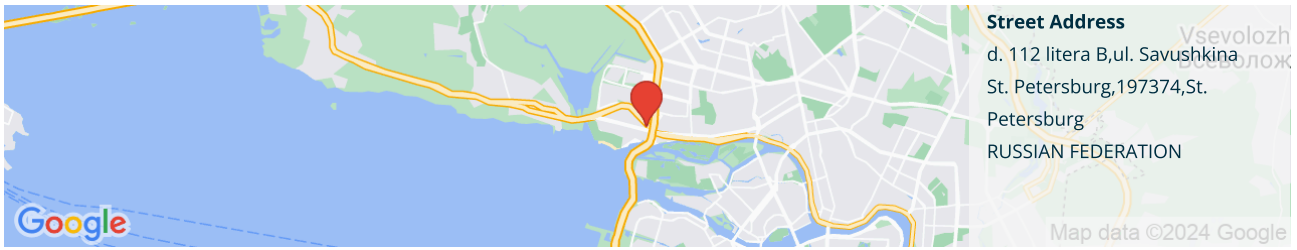
71385386

Activity:

Operates grocery stores

Currency

All monetary amounts quoted in this report are shown in Russian Roubles unless otherwise stated.



RISK EVALUATION

| | |
|---------------------|-------------------|
| Risk Indicator | 2 |
| D&B Rating | 5A2 |
| Due Diligence Index | 1 |
| Credit | INSUFFICIENT DATA |

SUMMARY

| | |
|--------------------|--|
| Registered Capital | 1,271,714,852 ROU |
| Sales/Turnover | 388,476,403,000 ROU |
| Pre-Tax Profit | 7,331,087,000 ROU |
| Tangible Net Worth | 88,426,693,000 ROU |
| Total Assets | 303,272,083,000 ROU |
| Principal(s) | 11 |
| Payments | TERMS EXCEEDED |
| Paydex | 80 |
| Avg Payments | Payments received within terms granted |

D&B Notice: Ukraine Crisis

The operations of this business may be directly or indirectly impacted by the Ukraine crisis. Our data scientists have created a special briefing report to help navigate the global business impact of the crisis. We will continue to monitor the situation working closely with our Worldwide Network Partners and share our insights as the circumstances evolve. Read the full report [here](https://www.dnb.com/perspectives/russia-ukraine-impacts-global-supply-chain.html) (<https://www.dnb.com/perspectives/russia-ukraine-impacts-global-supply-chain.html>).

Effective immediately, D&B is suspending the creation and sharing of any credit related insights or scores on entities that are directly impacted by the Russia-Ukraine crisis. This includes scoring on:

- All Ukraine businesses, based on limited visibility into their uncertain operating status in the region
- Directly sanctioned entities and entities around the world that are controlled by companies that have been sanctioned by the UK, U.S., Canada or EU for their involvement with the crisis in Ukraine

RISK ASSESSMENT

Risk Indicator



Risk Level of the Company is : **LOW**

D&B Rating

| Financial Strength | Risk Indicator |
|-----------------------------|-----------------|
| 5A | 2 |
| Based on tangible net worth | Good (Low Risk) |

Former Rating

| Financial Strength | Risk Indicator |
|--------------------|----------------|
| N/A | N/A |

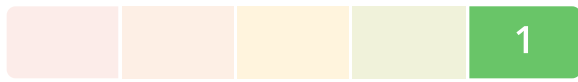
The Dun & Bradstreet Rating of 5A2 indicates:

- Financial Strength of USD 60 million and above (based on net worth).
- A Risk Indicator which is Good (Low Risk).

DUE DILIGENCE INDEX



Due Diligence Index for this Business.



High Risk(99)

Low Risk(0)

- The Due Diligence Index for this business is 1.
- It is indicating Low risk.

Due Diligence Index

Low risk

Risk Class

1

Highest Risk:99, Lowest Risk:0

Range

Low Risk Scores (0-29)

Highest Risk:99, Lowest Risk:0

Understanding the Due Diligence Index:

The Index provides a 0-99 point value distributed into five bands

| Points | Risk Assessment | Recommendation |
|--------|------------------|--|
| 0-29 | Low risk | Proceed with transaction |
| 30-49 | Moderate risk | Proceed with transaction |
| 50-69 | Medium risk | Proceed with transaction but monitor closely |
| 70-89 | High risk | Take suitable assurances |
| 90-99 | The highest risk | Caution |

1. The Due Diligence Index is calculated using statistical methodology to assign each business entity a score representing the likelihood that a company was created (or exists) to carry out just one transaction and has no real assets or operations.
2. The score takes on values 0 - 99 which represent the probability of being a shell company.
3. The higher the Index value, the more likely the entity is a shell company.
4. The Due Diligence Index is calculated using public information available on a legal entity.

TREND ANALYSIS



Key Trends

| Risk Indicator | Current Ratio | Statutory Debt | No. of Employees | Solvency Ratio |
|----------------|---------------|----------------|------------------|----------------|
| | | | | |
| Static | Improving | Static | Static | Improving |

Understanding Key trends:

Using historical archive data we are able to plot the movement of key data elements.

Methodology:

Where data availability allows we are monitoring six elements for key trends: solvency ratio, current ratio, statutory debts, employee figure, scores or rating. Financial trends are based year over year using latest available financial statements or figures, whereas statutory debt comparisons are made quarterly as fresh information is released. Comparative employee data, typically collected directly from the subject company is therefore triggered by latest to last date of update. As our scores are recalculated on the basis of all fresh information these comparisons will also reflect latest to last date of update position.

PARENT DETAILS



Parent:

LENTA, PAO

Location: Kaliningrad region, Russian Fed

DUNS: 89-310-3687

Ownership: 100%

PRINCIPALS



Name: **Vladimir Leonidovich Sorokin**

Position: Director general

Name: **Elena Igorevna Smirnova**

Position: Chief Accountant

Name: **Yan Gezinyus Dyunning**

Position: Director general

Associations: Former principal of subject

Name: **Yan Gezinus Dyunning**

Position: Director general

Associations: Former principal of subject

Name: **Sergei Aleksandrovich Yushchenko**

Position: Director general

Associations: Former principal of subject

Name: **Yan Gezinus Dyunning**

Position: Director general

Associations: Former principal of subject

Name: **Aleksei Vladimirovich Bobrov**

Position: Director general

Associations: Former principal of subject

Name: **Vladimir Evgenevich Senkin**

Position: Director general

Associations: Former principal of subject

Name: **Sergei Aleksandrovich Yushchenko**

Position: Director general

Associations: Former principal of subject

Name: **Vladimir Evgenevich Senkin**

Position: Acting Director general

Associations: Former principal of subject

Name: **Olga Anatolevna Sharapova**

Position: Director general

Associations: Former principal of subject

Maximum of 100 records are displayed.

BANKERS



Bank Name: Bank VTB, PAO

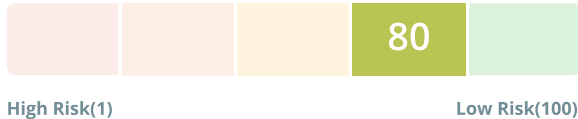
Address: St. Petersburg

Account No: 4070281053900004574

TRADE PAYMENTS

Paydex

Paydex for this Business.



1. On average, this business pays its bills: Payments received within terms granted

Risk of Slow Payment

Moderate risk

Paydex

80

Payment Behaviour

Payments received within terms granted

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payments beyond terms can be the result of disputes over merchandise, skipped invoices, invoice misunderstandings or administrative errors. Each experience shown represents a separate account reported by a supplier. Updated payment experiences replace those previously reported. Amounts may be rounded to nearest figure in prescribed ranges.

Informants report that subject's payments exceed the agreed terms.

TRADE PAYMENT SUMMARY

| Value Bands ROU | No. of Exp | Total Value ROU | Within Terms | 1-30 Days | 31-60 Days | 61-90 Days | 91+ Days |
|---------------------|------------|--------------------|--------------|-----------|------------|------------|-----------|
| > 2,000,000 | 3 | 260,000,000 | 100% | 0% | 0% | 0% | 0% |
| 200,000 - 1,999,999 | 0 | 0 | 0% | 0% | 0% | 0% | 0% |
| 100,000 - 199,999 | 0 | 0 | 0% | 0% | 0% | 0% | 0% |
| 20,000 - 99,999 | 0 | 0 | 0% | 0% | 0% | 0% | 0% |
| 10,000 - 19,999 | 0 | 0 | 0% | 0% | 0% | 0% | 0% |
| < 10,000 | 0 | 0 | 0% | 0% | 0% | 0% | 0% |
| TOTAL | 3 | 260,000,000 | 100% | 0% | 0% | 0% | 0% |

TRADE PAYMENT EXPERIENCES

Any amounts hereafter are in Russian Roubles unless otherwise stated. Amounts may be rounded to nearest figure in prescribed ranges. Maximum of 200 trade experiences within 12 months are displayed.

| Date | Paying Record | High Credit | Amount Owed | Amount Overdue | Payment Terms |
|--------------|---------------|-------------|-------------|----------------|---------------|
| Jun 30, 2024 | | 70,000,000 | 70,000,000 | 100,000 | |
| May 31, 2024 | | 95,000,000 | 95,000,000 | 75,000,000 | |
| Apr 30, 2024 | | 95,000,000 | 95,000,000 | 75,000,000 | |

PUBLIC RECORD INFORMATION

COURT ACTIONS

| | |
|------------------|--|
| Defendant Name: | TEKHNOFRESH, OOO |
| Court: | Arbitration Court of St.Petersburg city and Leningrad Region |
| Date of Action: | Jul 12, 2024 |
| Court Reference: | A56-68426/2024 |
| Related Amount: | 31,026,957 Russian Roubles |
| Defendant Name: | SITIBANK, AO |
| Court: | Arbitration court of Moscow city |
| Date of Action: | Jun 11, 2024 |
| Court Reference: | A40-130722/2024 |
| Related Amount: | 109,665,501 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration Court of St.Petersburg city and Leningrad Region |
| Date of Action: | Jun 08, 2024 |
| Court Reference: | A56-53053/2024 |
| Related Amount: | 67,744,311 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration court of Moscow city |
| Date of Action: | Mar 26, 2024 |
| Court Reference: | A40-64618/2024 |
| Related Amount: | 84,367,229 Russian Roubles |
| Defendant Name: | DZHONSON & DZHONSON, OOO |
| Court: | Arbitration Court of St.Petersburg city and Leningrad Region |
| Date of Action: | Feb 22, 2024 |
| Court Reference: | A56-16986/2024 |
| Related Amount: | 70,345,624 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration Court of St.Petersburg city and Leningrad Region |
| Date of Action: | Jan 06, 2024 |
| Court Reference: | A56-619/2024 |
| Related Amount: | 34,412,807 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration court of Moscow Region |
| Date of Action: | Nov 15, 2023 |
| Court Reference: | A41-96508/2023 |
| Related Amount: | 58,546,292 Russian Roubles |
| Defendant Name: | DZHONSON & DZHONSON, OOO |
| Court: | Arbitration court of Moscow city |
| Date of Action: | Oct 10, 2023 |
| Court Reference: | A40-230166/2023 |
| Related Amount: | 70,345,624 Russian Roubles |
| Defendant Name: | PFO GRUPP, OOO |

| | |
|------------------------|--|
| Court: | Arbitration court of Moscow city |
| Date of Action: | Feb 02, 2023 |
| Court Reference: | A40-18572/2023 |
| Related Amount: | 217,584,398 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration court of Stavropol Territory |
| Date of Action: | Sep 14, 2022 |
| Court Reference: | A63-15132/2022 |
| Related Amount: | 30,000,000 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration court of Moscow Region |
| Date of Action: | Jul 28, 2022 |
| Court Reference: | A41-56205/2022 |
| Related Amount: | 114,967,806 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration Court of St.Petersburg city and Leningrad Region |
| Date of Action: | Jul 14, 2022 |
| Court Reference: | A56-72150/2022 |
| Related Amount: | 129,200,419 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration court of Volgograd Region |
| Date of Action: | Jun 08, 2022 |
| Court Reference: | A12-15144/2022 |
| Related Amount: | 8,100,450,000 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration Court of St.Petersburg city and Leningrad Region |
| Date of Action: | May 17, 2022 |
| Court Reference: | A56-49245/2022 |
| Related Amount: | 131,732,130 Russian Roubles |
| Defendant Name: | LENTA, OOO |
| Court: | Arbitration court of Volgograd Region |
| Date of Action: | Apr 01, 2022 |
| Court Reference: | A12-8358/2022 |
| Related Amount: | 8,100,450,000 Russian Roubles |

This section of the report was compiled after a search was conducted on the D&B Court Database which contains commercial cases filed in courts and tribunals of the country of the report subject within the previous seven years. It is for information purposes only. Certified copies can only be obtained from the official source.

The public record items contained in this report may have been paid, terminated, vacated, settled or relased prior to the date this report was printed with status on certain cases confirmed during current investigation as stated.

HISTORY



BACKGROUND

- Business started in Nov 04, 2003 as a Limited liability company.
- Subject acquired the business of 'TOSNENSKAYA STROITELNAYA KOMPANIYA, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'TERMINAL-TSENTR, AO', a Joint Stock Company with effect from Sep 28, 2017.
- Subject acquired the business of 'TARONDI ESTEIT, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'SPRINGFIELD, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'REGION-N, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'PANTEON, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'MIDGARD, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'KFR REAL ESTATE 1, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'KULINARNOE PROIZVODSTVO, OOO', a Limited Liability Company with effect from Dec 20, 2004.
- Subject acquired the business of 'KESKOFUD RUS, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'BONUS, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'BABUSHKINA-2, OOO', a Limited Liability Company with effect from Sep 28, 2017.
- Subject acquired the business of 'Istochnik R, OOO', a Limited Liability Company with effect from Dec 20, 2004.
- Subject acquired the business of 'OMNI, OOO', a Limited Liability Company with effect from Jan 17, 2005.

LEGAL FORM

- Limited liability company registered on Nov 04, 2003 in Saint Petersburg.

Registration No: 1037832048605

Government Gazette No: 71385386

Tax Registration No: 7814148471

LOCAL LEGAL FORM

Limited liability company

REFERENCES

Last entry with Companies Registry on May 24, 2023.

Auditors: TSATR-AUDITORSKIE USLUGI, OOO, str. 1, 77, nab. Sadovnicheskaya, Moscow, 115035

CAPITAL

Nominal capital: 1,271,714,852 Russian Roubles

Paid-Up capital: Not disclosed

Starting capital is 87,500 Russian Roubles.

LINKAGE



PARENT

The company is a subsidiary of LENTA, PAO, Kaliningrad region, Russian Fed (DUNS: 89-310-3687), which holds 100% interest.
Parent VAT Number is 47224770

OWNERSHIP

Name: **LENTA GLOBAL LIMITED**

Ownership: Holds 0% of the voting capital.

Shareholder DUNS: 52-027-8223

SUBSIDIARIES

| | |
|-------------------------|--|
| Name: | TK ZHELEZNODOROZHNY OOO |
| Location: | Saint Petersburg, Russian Fed |
| Subsidiary DUNS: | 50-706-1433 |
| Details: | Year Started: 2014. Subject owns 100% of the capital. |

| | |
|-------------------------|--|
| Name: | SEMYA RITEIL OOO |
| Location: | Perm region, Russian Fed |
| Subsidiary DUNS: | 50-555-3401 |
| Details: | Year Started: 2012. Subject owns 100% of the capital. |

| | |
|-------------------------|--|
| Name: | LENTA-TSENR OOO |
| Location: | Moscow, Russian Fed |
| Subsidiary DUNS: | 56-548-5174 |
| Details: | Year Started: 2004. Subject owns 100% of the capital. |

| | |
|-------------------------|---|
| Name: | TRK-VOLZHSKI OOO |
| Location: | Saint Petersburg, Russian Fed |
| Subsidiary DUNS: | 68-230-3673 |
| Details: | Year Started: 2007. Subject owns 99.9% of the capital. |

AFFILIATES

The following are related through principal(s) and/or financial interest(s):

| | |
|------------------------|---|
| Name: | SPETSTRANS 08, OOO |
| Location: | Moscow, Russian Fed |
| Affiliate DUNS: | 89-320-0454 |
| Details: | This concern is related through common principal(s) and/or shareholder(s). Year Started: 2022. |

| | |
|------------------------|---|
| Name: | SOLEO, OOO |
| Location: | Moscow, Russian Fed |
| Affiliate DUNS: | 50-720-6541 |
| Details: | This concern is related through common principal(s) and/or shareholder(s). Year Started: 2014. |

| | |
|------------------------|---|
| Name: | LENTA IPJSC |
| Location: | Kaliningrad region, Russian Fed |
| Affiliate DUNS: | 89-310-3687 |
| Details: | This concern is related through common principal(s) and/or shareholder(s). Year Started: 2021. |

BRANCHES/DIVISIONS

Subject has 32 branches/divisions.

| | |
|------------------|---|
| Name: | LENTA, OBP |
| Location: | 80, shosse Entuziastov, Balashikha, 143903, Russian Fed |

Branch/Division DUNS: 35-819-1985

Name: **LENTA, OBP**

Location: 14, ul. Aeroportovskaya, Rabochi pos. Bykovo, 140150, Russian Fed

Branch/Division DUNS: 35-918-7300

Name: **LENTA, OBP**

Location: 30, prospekt Mira, Tomsk, 634059, Russian Fed

Branch/Division DUNS: 35-643-2287

Name: **TK LENTA-610, OBP**

Location: 51, ul. Parizhskoi Kommuny, Maloyaroslavets, 249090, Russian Fed

Branch/Division DUNS: 35-432-1428

Name: **OP TK LENTA-609 NA TERRITORII G EGOREVSKA, OBP**

Location: d. 4 str. 4, ul. Sovetskaya, Egorevsk, 140300, Russian Fed

Branch/Division DUNS: 35-581-0956

Name: **LENTA, OBP**

Location: 15, ul. Bolshaya Bulvarnaya, Taganrog, 347913, Russian Fed

Branch/Division DUNS: 35-584-3529

Name: **LENTA, STP**

Location: 70, ul. Belskaya, Ufa, 450103, Russian Fed

Branch/Division DUNS: 35-588-7350

Name: **LENTA, OBP**

Location: 55, ul. Ostankinskaya 1-ya, Moscow, 129515, Russian Fed

Branch/Division DUNS: 35-626-8972

Name: **TK LENTA-29 OOO LENTA, OBP**

Location: d. 26 korp. 2, ul. Borisovskie Prudy, Moscow, 115408, Russian Fed

Branch/Division DUNS: 35-601-7112

Name: **LENTA, OBP**

Location: 28V, prospekt Leningradski, Kemerovo, 650003, Russian Fed

Branch/Division DUNS: 35-617-0060

Name: **LENTA, OBP**

Location: 66, prospekt Parkovy, Perm, 614046, Russian Fed

Branch/Division DUNS: 35-689-3825

Name: **OBOSOBLENNOE PODRAZDELENIE TK LENTA-617, OBP**

Location: 4, ul. Trekhgornaya, Pos. Trekhgorka, 143005, Russian Fed

Branch/Division DUNS: 68-569-1066

Name: **LENTA, OBP**

Location: 64, shosse Gusinobrodskoe, Novosibirsk, 630039, Russian Fed

Branch/Division DUNS: 68-586-0238

Name: **LENTA-32, OBP**

Location: 105, prospekt Universitetski, Volgograd, 400062, Russian Fed

Branch/Division DUNS: 68-581-5530

Name: **LENTA, OBP**

Location: 9, proezd Energetikov, Novosibirsk, 630108, Russian Fed

Branch/Division DUNS: 68-586-0377

Name: **LENTA, OBP**

Location: 40, ul. Ordzhonikidze, Novosibirsk, 630099, Russian Fed

Branch/Division DUNS: 68-586-3666

Name: **LENTA, OBP**

Location: 35/2, ul. Petukhova, Novosibirsk, 630088, Russian Fed

Branch/Division DUNS: 68-586-3683

Name: **LENTA, OBP**

Location: 22, ul. Velikaya, Veliki Novgorod, 173003, Russian Fed

Branch/Division DUNS: 68-582-3570

Name: **LENTA, OBP**

Location: d. 25 korp. 3, ul. 70 let Oktyabrya, Omsk, 644074, Russian Fed

Branch/Division DUNS: 68-582-4689

Name: **LENTA-51, OBP**

Location: 200, ul. Rodionova, Nizhni Novgorod, 603093, Russian Fed

Branch/Division DUNS: 68-582-5828

Name: **LENTA-54, OBP**

Location: 30, shosse Moskovskoe, Nizhni Novgorod, 603116, Russian Fed

Branch/Division DUNS: 68-582-5829

Name: **LENTA, OBP**

Location: 52/1, ul. Bolshevistskaya, Novosibirsk, 630083, Russian Fed

Branch/Division DUNS: 68-582-6803

Name: **LENTA-16-OBOSOBLENNOE PODRAZDEL OOO LENTA, OBP**

Location: 13, r-n Oktyabrski, ul. Leningradskaya, Petrozavodsk, 185035, Russian Fed

Branch/Division DUNS: 68-582-7476

Name: **LENTA, OBP**

Location: 1A, ul. Kirzavodskaya, Novosibirsk, 630045, Russian Fed

Branch/Division DUNS: 68-583-0240

Name: **LENTA, OBP**

Location: 3A, ul. Timurovtsev, Ryazan, 390037, Russian Fed

Branch/Division DUNS: 68-583-5507

Name: **LENTA-TK LENTA-38, OBP**

Location: 19, ul. Vostochny Obkhod, Krasnodar, 350080, Russian Fed

Branch/Division DUNS: 68-584-1289

Name: **LENTA, OBP**

Location: 257, ul. Rossiskaya, Krasnodar, 350901, Russian Fed

Branch/Division DUNS: 68-584-1290

Name: **LENTA, OBP**

| | |
|-----------------------|--|
| Location: | str. 2B, prospekt Stroitelei, Penza, 440066, Russian Fed |
| Branch/Division DUNS: | 68-584-3418 |
| <hr/> | |
| Name: | LENTA, OBP |
| Location: | 7-Zh, prospekt Lenina, Novorossisk, 353960, Russian Fed |
| Branch/Division DUNS: | 56-618-0281 |
| <hr/> | |
| Name: | LENTA, OBP |
| Location: | 76, prospekt Traktorostroitelei, Cheboksary, 428028, Russian Fed |
| Branch/Division DUNS: | 50-545-8689 |
| <hr/> | |
| Name: | TK LENTA-129, OBP |
| Location: | 131, r-n 12-i, Ryazan, 390019, Russian Fed |
| Branch/Division DUNS: | 52-139-3401 |
| <hr/> | |
| Name: | LENTA-208, OBP |
| Location: | ul. Orekhovskaya, Nizhni Novgorod, 603069, Russian Fed |
| Branch/Division DUNS: | 36-203-6272 |

OPERATIONS

LOCAL ACTIVITY CODE

Local Activity Code : **47.11**

LINE OF BUSINESS

Operates grocery stores (54110000)

Engaged as operative builders (15310000)

Produces sausages and other prepared meats (20130000)

Manufactures cheese; natural and processed (20229900)

"Manufactures bread, cake, and related products" (20519900)

Manufactures canned and cured fish and seafoods (20910000)

Retail trade of foods License(s): 12RPA0000547, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 31.08.2029, 23RPA0015374, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 25.07.2029, 77RPA0009825, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 19.06.2029, 15RPA0000776, Retail sale of alcohol, 30.05.2029, 32RPA0001531, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 18.03.2029, 89RPA0000940, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 21.02.2029, 77RPA0009489, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 27.01.2029, 18RPA0002166, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 21.01.2029, 50RPA0021292, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 20.01.2029, RYAZ 90223 VE, Subsoil use, 01.01.2029, 53RPA0000145, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 29.12.2028, 66RPA0005853, Retail sale of alcohol, 27.12.2028, 42RPA0001477, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 26.12.2028, 77RPA0009349, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 24.12.2028, 40RPA0001478, Retail sale of alcoholic production, licensed by the subjects of the Russian Federation or by local government authorities in accordance with the powers granted by law, 18.12.2028

AGENCIES AND BRANDS

Subject produces the following brand(s): UTKONOS, FRUIT & GOOD VOZMI NA DESERT, PCHELOVE.

EMPLOYEES

Employs: 44,958 as at Jun 30, 2021

CONTRACTS

| Current Contract Value | Current Contract With | Project Location | Project Completion Date |
|----------------------------|----------------------------|------------------|-------------------------|
| 223,840.32 Russian Roubles | MFTS V G. CHEREPOVTSE, MBU | Russian Fed | Feb 28, 2025 |

FINANCIAL INFORMATION

COMPARATIVES

| | Fiscal Dec 31, 2020 (ROU) | Fiscal Dec 31, 2021 (ROU) | Interim Sep 30, 2022 (ROU) |
|---------------------|----------------------------------|----------------------------------|-----------------------------------|
| Turnover | 468,171,778,000 | 495,877,663,000 | 388,476,403,000 |
| Pre-tax Profit | 18,618,901,000 | 3,649,647,000 | 7,331,087,000 |
| Net Worth | 77,610,199,000 | 80,364,225,000 | 88,426,693,000 |
| Fixed Assets | 134,483,922,000 | 125,438,177,000 | 183,303,986,000 |
| Total Assets | 227,997,993,000 | 251,899,768,000 | 303,272,083,000 |
| Current Assets | 84,675,506,000 | 109,655,104,000 | 103,223,755,000 |
| Current Liabilities | 95,511,092,000 | 96,330,009,000 | 177,306,423,000 |
| Working Capital | -10,835,586,000 | 13,325,095,000 | -74,082,668,000 |
| Long Term Debt | 54,876,702,000 | 75,205,534,000 | 37,538,967,000 |
| Financial Assets | 8,838,565,000 | 16,806,487,000 | 16,744,342,000 |
| Intangibles | 21,475,000 | 49,236,000 | 14,782,000 |

Net Worth and Total Assets are tangible figures shown after the deduction of intangible assets.

RATIOS

| | Dec 31, 2020 | Dec 31, 2021 | Sep 30, 2022 |
|-------------------------------|--------------|--------------|--------------|
| Current Ratio | 0.89 | 1.14 | 0.58 |
| Solvency Ratio (%) | 193.77 | 213.45 | 242.96 |
| Fixed Assets / Net Worth (%) | 173.28 | 156.09 | 207.29 |
| Current Liabs / Net Worth (%) | 123.07 | 119.87 | 200.51 |
| Asset Turnover (%) | 205.34 | 196.86 | 128.1 |
| Sales / Net Working Capital | -43.21 | 37.21 | -5.24 |
| Assets / Sales (%) | 48.7 | 50.8 | 78.07 |
| Profit Margin (%) | 3.98 | 0.74 | 1.89 |
| Shareholders Return (%) | 23.99 | 4.54 | 8.29 |
| Return on Assets (%) | 8.17 | 1.45 | 2.42 |

BALANCE SHEET

Abstract from individual interim balance sheet.

Assets**As at Sep 30, 2022
(ROU)**

| | |
|-------------------------|------------------------|
| Misc Fixed Assets | 183,303,986,000 |
| Total Fixed Assets | 183,303,986,000 |
| Investments | 7,306,076,000 |
| Misc Fin'cl Assets | 9,438,266,000 |
| Total Fin'cl Assets | 16,744,342,000 |
| Misc Intangible Assets | 14,782,000 |
| Total Intangible Assets | 14,782,000 |
| CURRENT ASSETS | |
| Stock & WIP | 53,651,913,000 |
| Trade Debtors | 27,205,447,000 |
| Cash | 21,815,280,000 |
| Tax Recoverable | 396,938,000 |
| Misc Current Assets | 154,177,000 |
| TOTAL CURRENT | 103,223,755,000 |
| TOTAL ASSETS | 303,286,865,000 |

Liabilities**As at Sep 30, 2022
(ROU)**

| | |
|------------------------------------|------------------------|
| Capital | 1,271,715,000 |
| Retained Profits | 72,900,892,000 |
| Misc Reserves | 14,268,868,000 |
| Net Worth | 88,441,475,000 |
| Deferred Tax | 4,664,160,000 |
| Mortgages/Loans | 32,874,807,000 |
| Misc Def Liabilities | |
| CURRENT LIABILITIES | |
| Trade Creditors | 117,523,673,000 |
| Bank Overdraft | 57,546,975,000 |
| Misc Current Liabilities | 2,235,775,000 |
| TOTAL CURRENT | 177,306,423,000 |
| TOTAL LIABS & NET WORTH | 303,286,865,000 |

PROFIT & LOSS**Jan 01, 2022
to Sep 30, 2022
(ROU)**

| | |
|------------------------|-----------------|
| Net Sales | 388,476,403,000 |
| Cost of Goods Sold | 280,713,559,000 |
| Gross Profit | 107,762,844,000 |
| Selling/Admin Expenses | 95,650,452,000 |
| Net Operating Income | 12,112,392,000 |
| Interest Receivable | 1,293,459,000 |
| Misc Financial Income | 9,593,444,000 |
| Total Financial Income | 10,886,903,000 |

| | |
|--------------------------|----------------|
| Interest Payable | 4,858,777,000 |
| Misc Financial Expenses | 10,809,431,000 |
| Total Financial Expenses | 15,668,208,000 |
| Profit Before Taxes | 7,331,087,000 |
| Income Tax | 1,614,628,000 |
| Misc Tax | |
| Profit After Tax | 5,716,459,000 |
| Net Profit | 5,716,459,000 |

NOTES ON FINANCIALS

According to the balance sheet as of Sep 30, 2022.

The above figures have been abstracted from accounts prepared by subject's accountant.

Financial statement obtained from outside sources on Nov 22, 2022 .

FINANCIAL INTERVIEWS

On Jun 13, 2024 subject confirmed general details in this report.

A questionnaire was sent - no reply.

INVESTIGATION INFORMATION

On Jun 13, 2024 local informants stated that:

The actual address of the company is the same as registered address. The subject has wide chain of representative offices (not branches) throughout the Russian Federation. Counteragents of the company: POCHTA ROSSII AO, EK VOSTOK AO, ESKB OOO, ROSSETI KUBAN PAO and others. Competitors of the company are TANDER AO, TK PARITET OOO and others. The company is the owner of TM UTKONOS (reg. N 718313), TM FRUIT & GOOD VOZMI NA DESERT (reg. N 834614), TM PCHELOVE (reg. N 765574) and others. We have requested the information, including financial information from the subject. When we receive the information, we will update the report.

CONCLUSION

Please note that whilst the subject is legally obliged to produce and publish their financial accounts it is reported that its latest financial accounts are not yet available.

APPENDICES



CUSTOMER SERVICE

| | |
|-------------------|--------------------------|
| Speed of service: | Typically 4 working days |
| SCN: | Not Available |
| Order Date: | Dec 22, 2015 |

Should you require any further information or have any questions, please contact your local Customer Service Centre.

Enquiries should **always** contain the below minimum details please:

- Full Company Name
- Full Headquarters Address (street, town, country)
- Telephone Number
- Business Identification Number (registration number, chamber of commerce number, VAT number, Government Gazette number)
- Contact Name
- SCN
- Order Date

The information in this report was last updated on **Jul 16, 2024**.

D&B RATING GLOSSARY

D&B Rating - The D&B Rating consists of two parts, the Financial Strength Indicator and the Risk Indicator.

For example: in the case of a **2A 4** rating, **2A** means the financial strength of the business and **4** is the risk indicator.

The **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business, notably the likelihood of business continuance or failure over the next 12 months. Created from expert rules systems, the Risk Indicator is refreshed whenever data is loaded onto our databases. Please see the table below for the Risk Indicators and their corresponding values.

Risk Indicators

| | | |
|---|---|---|
| 4 | Significant level of risk | Take suitable assurances before extending credit |
| 3 | Greater than average risk | Proceed with transaction but monitor closely |
| 2 | Low risk | Proceed with transaction |
| 1 | Minimal risk | Proceed with transaction - offer terms required |
| - | Insufficient information to assign a risk indicator | No public information or D&B proprietary information available to indicate trading activity |

The **Financial Strength Indicator** is based on either Net Worth or Issued Capital. The table below contains the possible values.

| Financial Strength Indicator | | Range | |
|------------------------------|---------|---------------|---------------|
| Net Worth | Capital | FROM | TO |
| 5A | 5AA | \$60 million | And above |
| 4A | 4AA | \$25 million | \$60 million |
| 3A | 3AA | \$12 million | \$25 million |
| 2A | 2AA | \$2.5 million | \$12 million |
| 1A | 1AA | \$1.2 million | \$2.5 million |
| A | AA | \$600,000 | \$1.2 million |
| B | BB | \$345,000 | \$600,000 |
| C | CC | \$175,000 | \$345,000 |
| D | DD | \$120,000 | \$175,000 |
| E | EE | \$60,000 | \$120,000 |
| F | FF | \$35,000 | \$60,000 |
| G | GG | \$15,000 | \$35,000 |
| H | HH | 0 | \$15,000 |

Alternate Ratings Used

| | |
|----|---|
| N | Financial Strength is negative |
| O | Financial Strength is undisclosed |
| NB | New Business: Less than 24 months |
| NQ | Out of Business: Business has ceased to trade |

FINANCIAL RATIO GLOSSARY

Key Business Ratios are used to identify irregularities in the status and future potential of a company.

| Name | Formula | Explanation |
|-------------------|--|--|
| Current Ratio (x) | Total Current Assets / Total Current Liabilities | This ratio shows the cover by current assets of short term creditors, and the higher the ratio the more assurance there is that payment of creditors can be met. |

| | | |
|---|---|--|
| Solvency Ratio % | $\frac{((\text{Current Liabilities} + \text{Long Term Liabilities}) / \text{Tangible Net Worth}) \times 100}{}$ | <p>From this can be seen the extent to which the company is financed by creditors and debt rather than permanent finance.</p> <p>The higher the ratio the more likely it is that debt (either short term or long term) will be a burden to the company. The effect is higher interest charges, lower profits and a squeeze on liquidity to the disadvantage of creditors.</p> |
| Fixed Assets to Net Worth (%) | $(\text{Total Fixed Assets} / \text{Tangible Net Worth}) \times 100$ | <p>The proportion of net worth that consists of fixed assets will vary greatly from industry to industry, but in general terms a company is under capitalised if fixed assets exceed net worth. In this case it is possible that the company has too much debt, and it should therefore be examined with care.</p> <p>If on the other hand fixed assets are much lower than net worth the company is over capitalised and is either extremely cautious or in a position to expand, thus a ratio either well in excess of the median, or well below it, means that the company should be looked at with care.</p> |
| Current Liabilities to Net Worth (%) | $\frac{(\text{Total Current Liabilities} / \text{Tangible Net Worth}) \times 100}{}$ | <p>This contrasts the funds that creditors are temporarily risking with a company with the funds permanently invested by the owners.</p> <p>The higher the ratio the less security for creditors. Care should be exercised when selling to any company with creditors of less than one year exceeding two thirds of net worth.</p> |
| Asset Turnover (%) | $\frac{\text{Turnover} / \text{Total Assets (including Intangibles)}}{\times 100}$ | <p>This ratio measures how efficient the company's management has been in generating sales from the assets at its disposal.</p> <p>The measure can vary considerably from industry to industry and should therefore be judged according to the industry norm.</p> |
| Sales to net working capital (x) | $\text{Turnover} / \text{Net working capital} *$ | <p>This ratio indicates whether a company is overtrading (handling an excessive volume of sales in relation to working capital). Companies with substantial sales gains often reach a level where their working capital becomes strained.</p> <p>Even if they maintain an adequate total investment for the volume being generated (assets to sales) that investment may be so centred in fixed assets or other non-current items that it will be difficult to continue meeting all current obligations. A ratio falling into either an extremely high or low position may indicate potential problems.</p> |
| Assets to Sales (%) | $\frac{(\text{Total Assets (including Intangibles)} / \text{Turnover}) \times 100}{}$ | <p>This correlates sales with the total investment that is used to generate those sales. By comparing a company's ratio with industry norms it can be determined whether the business is overtrading or conversely, carrying more assets than needed for its sales volume.</p> <p>Abnormally low ratios can indicate overtrading which may lead to financial difficulties if not corrected. Extremely high ratios can be the result of a too conservative management or too low a level of turnover.</p> |
| Profit Margin (%) | $(\text{Profit before Tax} / \text{Turnover}) \times 100$ | <p>This reveals the profits earned per pound of sales and therefore measures the efficiency of the operation.</p> <p>This ratio is an indicator of the business's ability to withstand adverse conditions such as falling prices, rising costs or declining sales</p> |

| | | |
|----------------------------------|---|---|
| Shareholders' Return (%) | (Profit before Tax / Tangible Net Worth*) x 100 | <p>This ratio is used to analyse the ability of the company's management to realise an adequate return on the capital invested by the owners of the business. There is a tendency to look increasingly to this ratio as a final measure of profitability.</p> <p>Generally, a relationship of at least 10% is regarded as desirable for providing dividends plus funds for future growth.</p> |
| Return on assets (%) | (Profit before Tax / Total Assets) x 100 | <p>This is the key indicator of profitability for a company it matches operational profits with the assets available to earn a return.</p> <p>Companies using their assets efficiently will have a relative high return while less well run businesses will have a relatively low return</p> |
| Sales per Employee (000) | Turnover / Employees | This gives an indication of the efficiency of the labour force. This ratio will vary considerable from industry to industry |
| Profit per Employee (000) | Profit before Tax / Employees | This ratio gives a guide as to how effectively the labour force is utilised, and is the best way to measure productivity of labour investment |

GLOSSARY OF LOCAL ACTIVITY CODE

| Country | Local Activity Code Type |
|----------|--------------------------|
| Bosnia | KDBIH 2010 |
| Bulgaria | NACE Rev 2 |
| Croatia | NKD 2007 |
| Estonia | EMTAK |
| Greece | NACE Rev 2 |
| Iceland | ISAT 2008 |
| Romania | NACE Rev 2 |
| Serbia | KD 2010 |
| Slovenia | SKD 2008 |

GLOSSARY OF LEGAL FORMS

| Legal Form | Legal Form (local) |
|-----------------------------|--|
| State Owned Concern | Unitarnye Predpriyatiya |
| State Owned Concern | Unitarnye Predpriyatiya Osnovannye Na Prave Operativnogo Upravleniya |
| State Owned Concern | Unitarnye Predpriyatiya Osnovannye Na Prave Khozyaistvennogo Vedeniya |
| Public Joint Stock Company | Otkrytye Aktsionernye Obshchestva/Publichnye Aktsionernye Obshchestva |
| Partnership | Khozyaistvennye Tovarishchestva/Obshchestva |
| General Partnership | Polnye Tovarishchestva |
| Co operative co | Proizvodstvennye kooperativy |
| Co operative co | Krestiyanskiye (fermerskie) khozyaistva |
| Joint Stock Company | Aktsionernye obshchestva |
| Partnership | Tovarishchestva na vere |
| Limited Liability Company | Obshchestva s Ogranichennoi Otvetstvennostiyu |
| Unlimited company | Obshchestva s Dopolnitelnoi Otvetstvennostiyu |
| Private Joint Stock Company | Zakrytye Aktsionernye Obshchestva |
| State Owned Concern | Dochernie Unitarnye Predpriyatiya |
| Social enterprise | Yuridicheskie Litsa Yavlyayushchiesya Nekommercheskimi Organizatsiyami |

| | |
|---------------------------------|--|
| Partnership | Sadovodcheskie ogorodnicheskie ili Dachnye Nekommercheskie Tovarishchestva |
| Cooperative | Assotsiatsii Krestiyanskikh (Fermerskikh) Khozyaistv |
| Social organization | Organy Obshchestvennoi Samodeyatelnosti |
| Syndicate | Finansovo-Promyshlennye Gruppy |
| Social organization | Territorialnye Obshchestvennye Samoupravleniya |
| Social organization | Uchrezhdeniya |
| State Owned Concern | Gosudarstvennye Korporatsii |
| Social organization | Obshchestvennye i Religioznye Organizatsii |
| Social organization | Obshchestvennye Dvizheniya |
| Co operative co | Potrebitelskie Kooperativy |
| Partnership | Prostye Tovarishchestva |
| General Partnership | Fondy |
| Social organization | Prochie Nekommercheskie Organizatsii |
| Foreign company | Predstavitelstva/Filialy |
| Proprietorship | Individualnye Predprinimateli |
| Syndicate | Paevye Investitsionnye Fondy |
| General partnership | Obiedineniya Yuridicheskikh Lits (Assotsiatsii i Soyuzy) |
| Partnership | Tovarishchestva Sobstvennikov Zhiliya |
| Partnership | Nekommercheskie partnerstva |
| Social organization | Avtonomnye Nekommercheskie Organizatsii |
| Legal Structure not ascertained | Pravovaya Forma Ne Ustanovlena/Inye Neyuridicheskie Litsa |
| Proprietorship | Organizatsii Bez Prav Yuridicheskogo Litsa/Individualnye Predprinimateli |

GLOSSARY OF CURRENCIES

| Abbreviation | Currency Name | Abbreviation | Currency Name |
|--------------|-------------------------------------|--------------|--------------------|
| AMD | Armenian Dram | LAT | Latvian Lats |
| AZM | Azerbaijani Manat (Old) | LEI | Romanian Lei (Old) |
| AZN | Azerbaijani Manat (New) | LEK | Albanian Lek |
| BAM | Bosnia-Herzegovina Convertible Mark | LEV | Bulgarian Levs |
| BYN | Belarusian Rouble | LTS | Lithuanian Litas |
| RSD | Serbian Dinar | MAL | Maltese Lira |
| CYL | Cypriot Pounds | MLL | Moldovan Leu |
| DRA | Greek Drachma | RON | Romanian Lei (New) |
| EUR | Euro | ROU | Russian Roubles |
| EEK | Estonian Kroon | TJS | Tajik Somoni |
| GBL | Gibraltar Pounds | TKM | Turkmen Manat |
| GEL | Georgian Lari | TUL | Turkish Lira (old) |
| HRD | Croatian Dinar | UKL | Pounds Sterling UK |
| HRK | Croatian Kuna | USD | U S Dollars |
| HRY | Ukrainian Hryvnia | UZS | Uzbekistani Sum |
| IKR | Icelandic Krona | YTL | Turkish Lira (new) |
| ILS | Israeli Sheqel | YUD | Yugoslavian Dinar |
| KYS | Kyrgyzstani Som | ZWD | Zimbabwe Dollars |
| KZT | Kazakhstani Tenge | JOD | Jordanian Dinar |

GLOSSARY OF KEY EXPRESSIONS

| | |
|---------------------------------|--|
| National Revenue Agency | State body responsible for establishing, securing and collecting public receivables and certain statutory private receivables |
| Tax Debts | Debt associated with the failure to pay taxes to the federal or state government |
| Court Debt Settlement Procedure | Legal process of reorganization of the debtor in financial difficulties |
| Frozen Bank Accounts | Unpaid receivables can file to the court of justice for payment, the debtor's has a legal time period to settle debts or their bank accounts are and remain frozen until the debt is covered |
| SODRA | Delays in paying mandatory Social Security Tax (Lithuania) |

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